

CBSC Weight		10		20	15	10 - One Improvement 15 - Two Improvements		
Chap. No.	Chapter Name	Region	Total Education Hours Actual	Total Education Hours Goal (12 hrs/mbr)	Education Quality	HFMA Strategic Plan Innovation - Target Market Segment Innovation - Process Improvement		
4	Eastern Michigan Chapter	6	10,746.05	6,600.0	20	15	0	
10	25		10			10		
Innovation	Networking	Membership	Membership Retention		Membership	Membership Growth		
Communication		May 1 Start Count	Actual	Goal (86.6% of 5/1 count)	May 1 Start Count Target Market Segments	Actual	Goal (5.6% increase in the target market segments)	
10	10	550	461	476	50	49	53	
							Overall Score	80