

## 04 Eastern Michigan Chapter

	Actual FYE		2019 Budget	over Budget	% of Budget	Working DRAFT 2020 Budget
	Actual FYE 2018 Final	2019 5/8/2019				
<b>Income</b>						
4100-00 Education Income					0.00	
4101-00 Sept/Oct Meeting					0.00	
4101-02 One-Time Pay Income			740.00	-740.00	0.00%	
<b>Total 4101-00 Sept/Oct Meeting</b>	<b>\$ 690.00</b>	<b>\$ 0.00</b>	<b>\$ 740.00</b>	<b>-\$ 740.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>
4102-00 Fall Conference					0.00	
4102-01 Registration	33,580.00	33,865.70	34,336.00	-470.30	98.63%	35,271.00
4102-03 Exhibit Revenue	13,250.00	4,250.00	12,750.00	-8,500.00	33.33%	14,450.00
<b>Total 4102-00 Fall Conference</b>	<b>\$ 46,830.00</b>	<b>\$ 38,115.70</b>	<b>\$ 47,086.00</b>	<b>-\$ 8,970.30</b>	<b>80.95%</b>	<b>\$ 49,721.00</b>
4103-00 November Meeting					0.00	
4103-01 Registration		625.00		625.00		
<b>Total 4103-00 November Meeting</b>		<b>\$ 625.00</b>	<b>\$ 0.00</b>	<b>\$ 625.00</b>		<b>\$ 0.00</b>
4104-00 Jan/Feb Member Meeting					0.00	
4104-01 Registration	1,070.00	305.00	1,095.00	-790.00	27.85%	
<b>Total 4104-00 Jan/Feb Member Meeting</b>	<b>\$ 1,070.00</b>	<b>\$ 305.00</b>	<b>\$ 1,095.00</b>	<b>-\$ 790.00</b>	<b>27.85%</b>	<b>\$ 0.00</b>
4105-00 March Meeting					0.00	
4105-01 Registration	2,690.00	1,965.00	3,000.00	-1,035.00	65.50%	
<b>Total 4105-00 March Meeting</b>	<b>\$ 2,690.00</b>	<b>\$ 1,965.00</b>	<b>\$ 3,000.00</b>	<b>-\$ 1,035.00</b>	<b>65.50%</b>	<b>\$ 0.00</b>
4017-00 May Accounting Update	\$ 1,025.00					
4108-00 August Meeting	1,350.00				0.00	
4108-01 Registration	500.00	375.00	1,650.00	-1,275.00	22.73%	
<b>Total 4108-00 August Meeting</b>	<b>\$ 1,850.00</b>	<b>\$ 375.00</b>	<b>\$ 1,650.00</b>	<b>-\$ 1,275.00</b>	<b>22.73%</b>	<b>\$ 0.00</b>
4111-00 Cost Report Workshop		140.00		140.00		
4115-00 Finance 101		8,540.00		8,540.00		
4116-00 Women's Conference		4,818.00	6,000.00	-1,182.00	80.30%	
4116-01 Innovation Grant - Women's Conference		4,000.00	3,000.00	1,000.00	133.33%	
<b>Total 4116-00 Women's Conference</b>		<b>\$ 8,818.00</b>	<b>\$ 9,000.00</b>	<b>-\$ 182.00</b>	<b>97.98%</b>	<b>\$ 0.00</b>
4120-00 Education Programs		30.00		30.00		
<b>Total 4100-00 Education Income</b>	<b>\$ 54,155.00</b>	<b>\$ 58,913.70</b>	<b>\$ 62,571.00</b>	<b>-\$ 3,657.30</b>	<b>94.15%</b>	<b>\$ 49,721.00</b>
4200-00 Golf Outing Income					0.00	
4201-00 Golf Outing 1 Fees	3,900.00	3,295.00	4,290.00	-995.00	76.81%	4,810.00

## 04 Eastern Michigan Chapter

	Actual FYE		2019 Budget	over Budget	% of Budget	Working DRAFT 2020 Budget
	2018 Final	2019 5/8/2019				
Total 4200-00 Golf Outing Income	\$ 3,900.00	\$ 3,295.00	\$ 4,290.00	-\$ 995.00	76.81%	\$ 4,810.00
4250-00 Social Events Income					0.00	
4251-00 EMC Bowling Night Income		200.00	300.00	-100.00	66.67%	300.00
4252-00 Tiger Game Income	1,272.00	680.00	1,240.00	-560.00	54.84%	1,200.00
Total 4250-00 Social Events Income	\$ 1,272.00	\$ 880.00	\$ 1,540.00	-\$ 660.00	57.14%	\$ 1,500.00
4300-00 Newsletter					0.00	
4301-00 Newsletter Advertising			3,125.00	-3,125.00	0.00%	
4302-00 Newsletter Classified Ad		50.00		50.00		
Total 4300-00 Newsletter	\$ 0.00	\$ 50.00	\$ 3,125.00	-\$ 3,075.00	1.60%	
4400-00 Directory Income					0.00	
4401-00 Directory Advertising			21,500.00	-21,500.00	0.00%	
Total 4400-00 Directory Income	\$ 0.00	\$ 0.00	\$ 21,500.00	-\$ 21,500.00	0.00%	\$ 0.00
4450-00 Website Advertising	\$ 900.00					
4600-00 Dues Rebate	12,775.00	9,645.74	13,000.00	-3,354.26	74.20%	10,000.00
4900-00 Other Income	18.99				0.00	
4916-00 HFMA Innovations Grant		1,488.33		1,488.33		
Total 4900-00 Other Income	\$ 1,488.33	\$ 0.00	\$ 1,488.33	\$ 0.00		\$ 0.00
4950-00 General Sponsorship	-1,500.00				0.00	
4951-00 Sponsorship	49,950.00	36,500.00	24,375.00	12,125.00	149.74%	40,000.00
4951-02 Fall Conference	1,250.00		11,000.00	-11,000.00	0.00%	10,000.00
4951-05 March Meeting Sponsorship	0.00	300.00	300.00	0.00	100.00%	300.00
Total 4951-00 Sponsorship	\$ 51,200.00	\$ 36,800.00	\$ 35,675.00	\$ 1,125.00	103.15%	\$ 50,300.00
4952-00 Golf Outing Spon		200.00		200.00		11,000.00
4955-00 Other Mtg Sponsorship		1,200.00	1,000.00	200.00	120.00%	
Total 4950-00 General Sponsorship	\$ 49,700.00	\$ 38,200.00	\$ 36,675.00	\$ 1,525.00	104.16%	\$ 61,300.00
Total Income	\$ 122,720.99	\$ 112,472.77	\$ 142,701.00	-\$ 30,228.23	78.82%	\$ 127,331.00
Gross Profit	\$ 122,720.99	\$ 112,472.77	\$ 142,701.00	-\$ 30,228.23	78.82%	\$ 127,331.00
<b>Expenses</b>						
5000-00 Board Expenses					0.00	
5001-00 Annual Institute(T&E)					0.00	
5001-01 ANI Meeting Exp	2,280.00	3,460.00	2,330.00	1,130.00	148.50%	2,330.00
5001-02 ANI Travel & Related Exp	3,786.81	4,163.77	3,000.00	1,163.77	138.79%	3,000.00

## 04 Eastern Michigan Chapter

	Actual FYE				% of Budget	Working DRAFT 2020 Budget
	Actual FYE 2018 Final	2019 5/8/2019	2019 Budget	over Budget		
<b>Total 5001-00 Annual Institute(T&amp;E)</b>	<b>\$ 6,066.81</b>	<b>\$ 7,623.77</b>	<b>\$ 5,330.00</b>	<b>\$ 2,293.77</b>	<b>143.04%</b>	<b>\$ 5,330.00</b>
5003-00 Fall President's Meeting Expens	966.36	687.31	1,000.00	-312.69	68.73%	1000
5004-00 Board Meetings				0.00		
5004-01 Board Mtg Mtg Exp		442.79		442.79		500
<b>Total 5004-00 Board Meetings</b>		<b>\$ 442.79</b>	<b>\$ 0.00</b>	<b>\$ 442.79</b>		<b>\$ 500.00</b>
5005-00 Leadership Training				0.00		
5005-01 Leadership Trg Mtg Exp	173.49	443.66		443.66		
5005-02 Leadership Trg T&E	6,194.68	7,495.00	7,000.00	495.00	107.07%	
5005-03 Leadership Trg T&E - committee member attendee	7,491.13	1,524.87	8,000.00	-6,475.13	19.06%	
<b>Total 5005-00 Leadership Training</b>	<b>\$ 13,859.30</b>	<b>\$ 9,463.53</b>	<b>\$ 15,000.00</b>	<b>-\$ 5,536.47</b>	<b>63.09%</b>	<b>\$ 0.00</b>
5006-01 Mini LTC Mtg Exp - office supplies	<b>\$ 480.00</b>					
<b>Total 5006-00 Mini LTC</b>	<b>\$ 480.00</b>					<b>\$ 0.00</b>
5007-00 Comm/Chair Mtgs				0.00		
5007-01 Comm/Chair Mtgs Mtg Exp	82.40	153.87	4,540.00	-4,386.13	3.39%	5000
<b>Total 5007-00 Comm/Chair Mtgs</b>	<b>\$ 82.40</b>	<b>\$ 153.87</b>	<b>\$ 4,540.00</b>	<b>-\$ 4,386.13</b>	<b>3.39%</b>	<b>\$ 5,000.00</b>
<b>Total 5000-00 Board Expenses</b>	<b>\$ 21,454.87</b>	<b>\$ 18,371.27</b>	<b>\$ 25,870.00</b>	<b>-\$ 7,498.73</b>	<b>71.01%</b>	<b>\$ 11,830.00</b>
5100-00 Education				0.00		
5101-00 Sept/Oct Meeting	412.43			0.00		
5101-03 Food	297.87	136.68	300.00	-163.32	45.56%	
5101-05 Speaker Fees	500.00		500.00	-500.00	0.00%	
<b>Total 5101-00 Sept/Oct Meeting</b>	<b>\$ 1,210.30</b>	<b>\$ 136.68</b>	<b>\$ 800.00</b>	<b>-\$ 663.32</b>	<b>17.09%</b>	<b>\$ 0.00</b>
5102-00 Fall Conference				0.00		
5102-01 Admin/Support	10,654.00	4,379.30	8,000.00	-3,620.70	54.74%	6,000.00
5102-02 Facility	3,543.76	3,345.06	7,200.00	-3,854.94	46.46%	7,500.00
5102-03 Food	33,951.98	30,954.30	28,200.00	2,754.30	109.77%	28,000.00
5102-04 Printing/Brochures/Handouts	23.46	412.53		412.53		825.00
5102-05 Speaker Fees	4,418.47	1,500.00	5,000.00	-3,500.00	30.00%	5,000.00
5102-06 Other	598.39	733.68	2,800.00	-2,066.32	26.20%	2,370.00
<b>Total 5102-00 Fall Conference</b>	<b>\$ 53,190.06</b>	<b>\$ 41,324.87</b>	<b>\$ 51,200.00</b>	<b>-\$ 9,875.13</b>	<b>80.71%</b>	<b>\$ 49,695.00</b>
5103-00 November Meeting				0.00		
5103-03 Food		349.74		349.74		
<b>Total 5103-00 November Meeting</b>		<b>\$ 349.74</b>	<b>\$ 0.00</b>	<b>\$ 349.74</b>		<b>\$ 0.00</b>
5104-00 Jan/Feb Member Meeting				0.00		
5104-03 Food	465.64	203.67	465.00	-261.33	43.80%	

## 04 Eastern Michigan Chapter

	Actual FYE				% of Budget	Working DRAFT 2020 Budget
	Actual FYE 2018 Final	2019 5/8/2019	2019 Budget	over Budget		
<b>Total 5104-00 Jan/Feb Member Meeting</b>	\$ 465.64	\$ 203.67	\$ 465.00	-\$ 261.33	43.80%	\$ 0.00
5105-00 March Meeting				0.00		
5105-01 Admin/Support			127.00	-127.00	0.00%	
5105-03 Food	1,784.28	1,024.13	1,800.00	-775.87	56.90%	
5105-05 Speaker Fees	232.68		775.00	-775.00	0.00%	
<b>Total 5105-00 March Meeting</b>	<b>\$ 2,016.96</b>	<b>\$ 1,024.13</b>	<b>\$ 2,702.00</b>	<b>-\$ 1,677.87</b>	<b>37.90%</b>	<b>\$ 0.00</b>
5106-00 May Meeting				0.00		
5106-01 Admin/Support			500.00	-500.00	0.00%	
5106-03 Food	317.29		350.00	-350.00	0.00%	
5106.05 Speaker Fees	250.00					
<b>Total 5106-00 May Meeting</b>	<b>\$ 567.29</b>	<b>\$ 0.00</b>	<b>\$ 850.00</b>	<b>-\$ 850.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>
5107-00 May Accounting Update	2,550.89					
5108-00 August Member Meeting				0.00		
5108-03 Food	1,120.75	353.32	1,220.00	-866.68	28.96%	
5108-05 Speaker Fees	100.00	100.00		100.00		
<b>Total 5108-00 August Member Meeting</b>	<b>\$ 1,220.75</b>	<b>\$ 453.32</b>	<b>\$ 1,220.00</b>	<b>-\$ 766.68</b>	<b>37.16%</b>	<b>\$ 0.00</b>
5115-00 Finance 101 Expense		4,085.29		4,085.29		
5116-00 Women's Conference		5,126.05		5,126.05		
5116-01 Office/General Administrative Expenses		43.23		43.23		
5116-02 Women's Conference Facility		750.00		750.00		
5116-09 Miscellaneous Expense		581.52	10,973.00	-10,391.48	5.30%	
<b>Total 5116-00 Women's Conference</b>	<b>\$ 0.00</b>	<b>\$ 6,500.80</b>	<b>\$ 10,973.00</b>	<b>-\$ 4,472.20</b>	<b>59.24%</b>	<b>\$ 0.00</b>
5120-00 Education Programs		1,872.19		1,872.19		
<b>Total 5100-00 Education</b>	<b>\$ 61,221.89</b>	<b>\$ 55,950.69</b>	<b>\$ 68,210.00</b>	<b>-\$ 12,259.31</b>	<b>82.03%</b>	<b>\$ 49,695.00</b>
5200-00 Golf Outing Expenses				0.00		
5201-00 Golf Outing 1 Expenses	11,075.01	10,122.63	11,837.00	-1,714.37	85.52%	11455
<b>Total 5200-00 Golf Outing Expenses</b>	<b>\$ 11,075.01</b>	<b>\$ 10,122.63</b>	<b>\$ 11,837.00</b>	<b>-\$ 1,714.37</b>	<b>85.52%</b>	<b>\$ 11,455.00</b>
5250-00 Social Event Expenses				0.00		
5251-00 Bowling Night Expenses		309.00	419.00	-110.00	73.75%	380
5252-00 Tiger Game Expenses	1,810.00	1,235.25	1,421.00	-185.75	86.93%	1180
<b>Total 5250-00 Social Event Expenses</b>	<b>\$ 1,810.00</b>	<b>\$ 1,544.25</b>	<b>\$ 1,840.00</b>	<b>-\$ 295.75</b>	<b>83.93%</b>	<b>\$ 1,560.00</b>
5600-00 Member Recognition				0.00		
5601-00 Member Recog Awards	698.65	635.80	650.00	-14.20	97.82%	650.00

## 04 Eastern Michigan Chapter

	Actual FYE		2019 Budget	over Budget	% of Budget	Working DRAFT 2020 Budget
	Actual FYE 2018 Final	2019 5/8/2019				
<b>5602-00 Member Appreciation Luncheon</b>	774.59		300.00	-300.00	0.00%	700.00
<b>5604-00 Retirees' Luncheon</b>	750.00	567.00	720.00	-153.00	78.75%	600.00
<b>5606-00 Membership Fees</b>	1,010.00	760.00	500.00	260.00	152.00%	850.00
<b>Total 5600-00 Member Recognition</b>	<b>\$ 3,233.24</b>	<b>\$ 1,962.80</b>	<b>\$ 2,170.00</b>	<b>-\$ 207.20</b>	<b>90.45%</b>	<b>\$ 2,800.00</b>
<b>5950-00 Information Technology</b>				0.00		
<b>5951-00 Web Site</b>		279.98		279.98		300
<b>5952-00 C-Vent Fees</b>			6,864.00	-6,864.00	0.00%	
<b>Total 5950-00 Information Technology</b>		<b>\$ 279.98</b>	<b>\$ 6,864.00</b>	<b>-\$ 6,584.02</b>	<b>4.08%</b>	<b>\$ 300.00</b>
<b>6000-00 General Administrative Expenses</b>				0.00		
<b>6001-00 Office Supplies/Copying</b>	506.19	1,081.07	500.00	581.07	216.21%	1,000.00
<b>6004-00 Postage</b>	116.14	328.14	250.00	78.14	131.26%	350.00
<b>6006-00 Telephone/Internet</b>	2,929.75	2,494.11	2,950.00	-455.89	84.55%	2,950.00
<b>6010-00 Credit Cards</b>	395.99			0.00		
<b>6010-02 Credit Card Merchant Fee</b>	1,379.04	1,699.59	1,700.00	-0.41	99.98%	1,800.00
<b>Total 6010-00 Credit Cards</b>	<b>\$ 1,775.03</b>	<b>\$ 1,699.59</b>	<b>\$ 1,700.00</b>	<b>-\$ 0.41</b>	<b>99.98%</b>	<b>\$ 1,800.00</b>
<b>Total 6000-00 General Administrative Expenses</b>	<b>\$ 5,327.11</b>	<b>\$ 5,602.91</b>	<b>\$ 5,400.00</b>	<b>\$ 202.91</b>	<b>103.76%</b>	<b>\$ 6,100.00</b>
<b>6050-00 Regional Exp (Chapter)</b>	1,600.29	2,430.77	3,000.00	-569.23	81.03%	3,693.00
<b>6500-00 Fees for Services</b>				0.00		
<b>6501-00 Audit Fees</b>	100.00		100.00	-100.00	0.00%	100.00
<b>6503-00 Administrative Assistant</b>	20,111.00	18,717.68	19,500.00	-782.32	95.99%	21,000.00
<b>Total 6500-00 Fees for Services</b>	<b>\$ 20,211.00</b>	<b>\$ 18,717.68</b>	<b>\$ 19,600.00</b>	<b>-\$ 882.32</b>	<b>95.50%</b>	<b>\$ 21,100.00</b>
<b>6600-00 Insurance</b>				0.00		
<b>6610-00 Insurance From National</b>	1,102.26	1,328.78	1,200.00	128.78	110.73%	1350
<b>Total 6600-00 Insurance</b>	<b>\$ 1,102.26</b>	<b>\$ 1,328.78</b>	<b>\$ 1,200.00</b>	<b>\$ 128.78</b>	<b>110.73%</b>	<b>\$ 1,350.00</b>
<b>Total Expenses</b>	<b>\$ 127,035.67</b>	<b>\$ 116,311.76</b>	<b>\$ 145,991.00</b>	<b>-\$ 29,679.24</b>	<b>79.67%</b>	<b>\$ 109,883.00</b>
<b>Net Operating Income</b>	<b>-\$ 4,314.68</b>	<b>-\$ 3,838.99</b>	<b>-\$ 3,290.00</b>	<b>-\$ 548.99</b>	<b>116.69%</b>	<b>\$ 17,448.00</b>
<b>Net Income</b>	<b>-\$ 4,314.68</b>	<b>-\$ 3,838.99</b>	<b>-\$ 3,290.00</b>	<b>-\$ 548.99</b>	<b>116.69%</b>	<b>\$ 17,448.00</b>

Thursday, May 09, 2019 09:38:26 AM GMT-7 - Accrual Basis

## 04 Eastern Michigan Chapter

Actual FYE 2018 Final	Actual FYE 2019 5/8/2019	2019 Budget	over Budget	% of Budget	Working DRAFT 2020 Budget
--------------------------	--------------------------------	-------------	-------------	----------------	---------------------------------

	<u>2018</u>	<u>2019</u>	<u>2020</u>
Committee Expenses A/C 5007.01			
Business Intelligence Committee	1000	1000	1000
Financial Accounting and Reporting Committee	440	440	440
I&R Committee	200	200	
Managed Care/Physician Committee	2000	500	
Membership and retention	1000	600	
Social Media	300	0	
Placement Committee			
Certification		1400	0
Early Careerist		400	5600
Student Relations			425
	4940	4540	7465
		Reduced to	5000