

President's Message

Courage

IN LEADERSHIP

PARTNERING

Our chapter partners with many different organizations, all of which help to make us stronger and help us improve the benefits we offer you, our members. First, we partner with many other HFMA chapters. You may not know that there are 70 HFMA chapters nationwide. These chapters are grouped into 10 working units called regions that are under the oversight of a regional executive (this year our executive is past Eastern Michigan Chapter president Diane Justiewicz). Our region is made up of the three Michigan chapters and the four Ohio chapters. We meet twice a year to discuss common issues and opportunities for collaboration. Last year we collaborated with our other two Michigan chapters to offer a pilot program study session for those preparing to take the certification examinations. We believe these study sessions were the reason our pilot participants taking exams last year achieved a higher than average pass rate. Our chapter members passed 7 certification exams last year, an increase of 250% over the previous year! Our great successes from this collaborative pilot program resulted in our chapters receiving a Helen M. Yerger special recognition award for innovation. The Michigan chapters also collaborate every year on the Fall Conference (to be held October 12-13 this year), a wonderful educational opportunity with a dynamic mix of presenters.

We also partner with several other professional associations. Each spring we offer a one-day healthcare conference in conjunction with the Michigan Association of CPAs. This year's conference date is tentatively set for April 26. We also work closely with the Michigan Hospital Association to provide timely updates on recent changes to legislation impacting the healthcare industry. This year we are developing a new relationship with MAHAP (Michigan Alliance of Healthcare Access Professionals). You are invited to attend their 17th Annual Fall Educational Conference to be held September 13 - 15, 2006 at the Thomas Edison Inn in Port Huron. Please contact Luke Meert, President, MAHAP imeert@botsford.org for more information.

I encourage you to attend the first member meeting of the year on September 21st. You will want to bring your coworkers and colleagues too! The meeting will include a presentation by Terrence Moore, CEO of MidMichigan Health, as well as a panel discussion featuring four local health care executives: Michael Duggan, Lynn Orfgen, Nancy Schlichting and Mike Slubowski. It will be an exciting and informative event to open our chapter's new year! I look forward to seeing you there.

Best of Health,
Kristi



The three Michigan chapter presidents receive multi-chapter Helen M. Yerger special recognition awards for the Fall Conference and the University Project (pilot certification project). Pictured (l-r):

Richard Rodriguez (2005-06 National Chairman), Jenni Hoonhorst (Western Michigan President), Don Misener (Great Lakes President), Marina Houghton (Eastern Michigan President), and Joseph Fifer (2006-07 National Chairman).

THANK YOU FOR YOUR SPONSORSHIP

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Molina Healthcare of Michigan

Prepare for the Fall! Mark Your Calendars!

All-Star Cast for the September Membership Meeting

The Chapter Program Committee is pleased to announce that following CEOs have volunteered to participate in a discussion of current healthcare topics:

Michael Duggan, CEO
Lynn Orfgan, CEO
Nancy Schlichting, CEO
Mike Slubowski, President

Detroit Medical Center
Crittenton Hospital
Henry Ford Health System
Hospital & Health Networks
Trinity Health

Moderator:

Melvin Armbruster, Partner **Accenture Consulting**

Pre-Panel Discussion Educational Session

Speaker: Terence F. Moore,
President & CEO, MidMichigan Health, Midland
from 4:30 - 5:30PM

**WHEN: SEPTEMBER 21, 2006 -DINNER
MEETING**

**WHERE: MSU MGT. EDUCATION
CENTER, TROY**

Mark your calendar; you won't want to miss this one! Registration Materials will be emailed soon.

Member Meeting Agenda:

Board/Officers Meeting	2 - 3:30 P.M.
Registration	3:30 P.M.
Member Meeting/Awards	4:00 P.M.
Educational Session	4:30 - 5:30 P.M.
Cocktails	5:30 - 6 P.M.
Dinner	6 - 7:00 P.M.
CEO Panel Discussion	7 - 8:30 P.M.
Adjournment	8:30 P.M.

**September Member Meeting
Sponsor
Corporate Program Sponsors**



Corporate Dinner Sponsor





The 53rd Annual HFMA Fall Conference
The Road Ahead – Driving for Results!

October 12 & 13, 2006

New location!

The Inn at St. John's, Plymouth, MI

Mark your calendars now for this award winning conference! The conference committee is excited to offer you multiple breakout sessions with speakers from around the country. Other special guests include:

Keynote Speaker

Dan Loepf

President and Chief Executive Officer

Blue Cross Blue Shield of Michigan

General Session Speakers

Jim Glassman

Managing Director & Senior Economist

JPMorgan Securities, Inc. JPMorgan Chase & Co.

Dr. Joseph Fortuna

Co-Chair of the Health Focus Group

Automotive Industry Action Group (AIAG)

Jeanne Scott

Health-Politics.com

Banquet Guest

Kim Adams

Meteorologist

WDIV Channel 4

Brochures should be arriving in your mailbox shortly! Registration and information will also be available at www.hfmaemc.org soon! Sponsorship and Vendor Booths are still available. Contact Kelli Oliver with any questions at 313-937-3764 or fallconference@aol.com.



We Need your Help!

We are currently seeking committee members for the Sponsorship Committee. We encourage you to join this committee. Serving on a standing committee is a great way to become more involved in HFMA. Being a member of the Sponsorship Committee can help you earn Founders points too.

The Sponsorship Committee serves our chapter by locating financial support for the chapter so we can offer **great programs** at a reasonable price to our membership. We hope you seriously consider joining the committee. Contact Marina Houghton at marinahoughton@wolinski.com or Susan Stokes at susan-stokes@comcast.net if you would be interested in getting involved.

CCH's audio conference 2007 IPPS Final Rule: What You Need to Know

This is your chance to get comprehensive information on the Final Rule for the Medicare Fiscal Year 2007 Inpatient Prospective Payment System Final Rule. The Final Rule, published in the Federal Register on August 18, 2006, goes into effect on October 1, 2006.

To educate you about this important development, we have assembled a panel consisting of the individual at CMS with principal responsibility over the Final Rule, and two highly experienced reimbursement attorneys. Presenters Marc Hartstein, Kenneth R. Marcus, JD, MHSA, and Robert L. Roth, JD will:

- Provide an overview of the major provisions of the Final Rule
- Examine in detail significant reimbursement, compliance, and policy issues, including:
 - Modifications to the DRG methodology
 - Outlier payments
 - Wage index (pending issuance of wage index prior to program)
 - Graduate medical education
- Enable participants to target the implications of the Final Rule affecting their hospitals

You will have the opportunity to ask questions of our speakers LIVE, including the individual at CMS with principal responsibility over the Final Rule. And as a SPECIAL BONUS, each site will receive a **FREE audio CD of the conference, a \$249 value.**

The Final Rule varies significantly in several respects from the Proposed Rule:

- CMS narrowed the scope of its proposed change to the DRG methodology.
- CMS also finalized the clarification to its policy concerning the time that residents in graduate medical education (GME) programs spend in nonpatient care activities and specified how to document time that is countable for indirect and direct graduate medical education payment.
- The Final Rule presents significant and complex policy issues for FY 2007 of importance to hospitals, and plans for further reform of inpatient hospital payments for FY 2008.

Additionally, this program will address relevant developments subsequent to the publication of the Final Rule, such as the publication of the FY 2007 final wage indices and occupational mix figures, which must be made available to the public before October 1, 2006 and are expected to be posted on the CMS web site before September 21st.

This audio conference is 2 hours on September 21 for this instructive and practical broadcast. Register at

http://online.krm.com/iebms/reg/reg_p1_form.aspx?oc=10&ct=00284897&eventid=12027

FOR YOUR INFORMATION.....

Mark McClellan, MD, PhD, administrator of the Centers for Medicare and Medicaid Services, has resigned his post, the White House announced Tuesday. No replacement has been named. Read more.

Used with permission from HFMA News; for more news, visit www.hfma.org/hfmanews.

In resigning as head of CMS, McClellan sent an e-mail message to his staff, calling his tenure in public service "the privilege and experience of a lifetime."

AMA Survey Finds that Americans Are Worried by Impending Medicare Cuts

A telephone survey of 1,031 adults commissioned by the American Medical Association found that 82% of seniors and 93% of baby boomers age 45 to 54 are concerned that their access to health care will be hurt if impending cuts in Medicare physician payment go through beginning Jan. 1.

Hospitals Trying Creative Approaches to Get Physicians to Take Call

The on-call rates that healthcare organizations are paying to specialists vary considerably by specialty, according to an annual survey of physician on-call pay rates and practices by Sullivan, Cotter and Associates, Inc. Neurosurgeons (median daily stipend of \$950), orthopedic surgeons (median daily stipend of \$900) and trauma surgeons (median daily stipend of \$1,100) receive the highest pay rates. .

WELCOME NEW MEMBERS!



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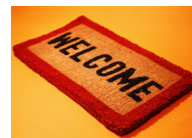
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WELCOME NEW MEMBERS!

Continued



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This Spot Could Be Yours!

Here's your chance to reach nearly 700 healthcare financial management professionals in Southeastern Michigan. Preview our website www.hfmaemc.org for more sponsorship and advertising opportunities.

Advertising Rates:

	Per Issue	All Five Issues
Half page	\$150	\$450
1/4 Page	\$75	\$225
1/8 Page	\$50	\$150

Mark Your Calendars!!

Submissions for the next newsletter must be provided to Maryanne VanHaitsma at: mvanhait@dmc.org no later than 10/20/06



CLIPS FROM 2006 ANI



Kristi Nagengast, Marina Houghton, and Mary Whitbread at the recent ANI Conference in Florida

SPONSORS WELCOME!

We are inviting each member organization to support HFMA by becoming an annual sponsor.

HFMA plays an important role in ensuring the financial vitality of our community healthcare organizations by providing quality educational programs and networking opportunities in Southeastern Michigan.

In order to provide quality seminars and educational programs that we all need, we must obtain support from organizations that benefit from our programs. Although we know all healthcare organizations face tight budgets each year, we need your commitment to HFMA, in order to continue to provide the high level of finance education that everyone desires from HFMA.

The Sponsorship Program offers sponsors the option of being a Gold, Silver, or Bronze level sponsor for \$1,500, \$1,000, and \$500, respectively. Each sponsor will receive a package of benefits consistent with their level of sponsorship. These benefits include recognition at educational meetings, and our membership directory, newsletter advertising, and season passes for attendance at this year's educational sessions, just to name a few. For organizations that want to participate, but at a lower level, we are offering the option to sponsor just our website, an educational program, newsletter, or chapter event.

Sponsorship opportunities are limited so if you haven't received an invitation or if you have any questions about the current year Sponsorship Program, please call Marina Houghton, 313-566-9000.

We look forward to working with you, and to the continuation of our tradition of commitment to the Southeastern Michigan healthcare community. Thank you for considering this special opportunity.

Sincerely,

Marina



hfma Eastern Michigan Chapter
healthcare financial management association

A Night at Comerica Park
Detroit Tigers vs. Baltimore Orioles
DATE: Friday, September 15, 2006
(Fireworks follow the game)

TIME: 7:05 pm start

40 tickets available on a first come-first serve basis

\$18.00 per ticket

Section 327 rows 6-9

E-mail Rob Carlesimo if you would like tickets at

RCARLES1@hfhs.org



HFMA Membership and Rewards

Are you interested in having a positive effect on someone's career? Think about encouraging the education and development of your staff and co-workers by sponsoring them for HFMA membership - and be eligible for a free golf outing!

Membership will give them special rates to HFMA programming, where your staff and co-workers will learn from local and national experts about issues affecting the ever-changing healthcare industry. They will also learn the skill sets needed to grasp these complicated issues. HFMA Eastern Michigan scheduled seminars (August through October) include: the Revenue Cycle, Automating Accounts Payable, Financial Analysis, Chapter Fall Conference, and a CEO Panel.

And lastly, as a reward for participating, the chapter member with the highest amount of sponsorships (encouragement of individuals to join as members) will be invited to participate in the 2007 HFMA Golf outing for free!

Contact Christina Wong with any questions: WONGCM@trinity-health.org



New Eastern Michigan Chapter Strategic Plan

A team of leaders met in the spring of 2006 to develop a strategic plan for the Eastern Michigan Chapter of HFMA. After discussion and consultation with a representative from National HFMA at the Leadership Training Conference, the plan was finalized and is available for review by all members on the chapter web site. This document will be used by the Board and Officers to guide the direction of the chapter in the coming years.

The Strategic Plan is focused on achieving our vision and mission by highlighting the values that will contribute to our member's success – education, networking and professional development. A

supplemental Operational Plan is included to provide practical guidance that is needed for continuity in the chapter leadership. The Operational Plan includes sections for strengthening chapter leadership, meeting Davis Chapter management requirements, improving member communications, member recruitment and retention. This operating plan also addresses sponsorship and encourages closer ties with national HFMA to improve the value for its members.

So if you're wondering what is important to our chapter, click on this link and see how our chapter is planning to continue to be "an indispensable resource for healthcare finance!"

CLICK ON:SITE BELOW - "About Us" section

www.hfmaemc.org



HFMA-Eastern MI Chapter Corporate Sponsors

We would like to acknowledge and thank the following corporate sponsors for your financial support. Your assistance is greatly appreciated by our membership!!

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Henry Ford Health Systems

Gold Sponsors

Perot Systems
St. John Health System
Wolinski & Company

Silver Sponsors

Bottom Line
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Bronze Sponsors

Allcroft Group
Just Us
L & S Associates, Inc.
Molina Healthcare of Michigan

If you are still interested in becoming a chapter sponsor contact Marina Houghton at (313) 566-9000. Deadline for the Corporate Sponsorship Program is September 15th to insure inclusion in Membership directory.

*Once again, we are offering an **OUTSTANDING OPPORTUNITY...**
...to help members review the **Core** and prepare for certification exams.*

WHEN: Core Session: Wednesday, October 25, 2006
Exam: Thursday, October 26 or Friday, October 27, 2006 (four hour testing session)

WHERE: Core Session: MidMichigan Visiting Nurse Association, Conference Room A, Midland, MI
Exam: MidMichigan Medical Center, Orchard Training Room, Midland, MI
A certified member will lead the class, but it will be very interactive.

COST:

- Study Session: Free
- Exam: \$100.00. Application submitted to: https://www.hfma.org/careers/certification_program/HFMA_certification/exam_application.htm
- The Core Study Guide is available to borrow from the Chapter's library at no cost. Contact Kristi Nagengast at 248-489-6514 or nagengak@trinity-health.org for more information. The study guide may also be purchased for \$295, which includes 11.5 CPEs. Order form found at: https://www.hfma.org/site/certification/self_study_aids_form_0506.cfm. More information can be found at: <http://www.hfma.org/certification/chfp/selfstudy/>

PARTICIPANTS RECEIVE:

- Participant's Guide (exercises to do in 'class')
- Take the exam on-line at the end of the session (optional)

WHAT SHOULD YOU EXPECT AS A RESULT?:

- Depends on your current stage in the review process:
 - This review will be high level and give you a good overview of the exam.
 - If you have already studied, it will be a good **refresher**
 - If you are getting ready to study, it will provide a good **'jump-start'**

QUESTIONS:

- Kris Kenny, 989-633-1402, Kris.Kenny@midmichigan.org
- Lori Swarts, 989-633-1416, Lori.Swarts@midmichigan.org

Eastern Michigan Chapter 2006 - 2007



Date	Committee / Topic	Time	Location
September			
9/13 -9/15/2006	MAHAP Fall Conference		Thomas Edison Inn Port Huron
09/21/2006	Board Meeting	2PM -3:30PM	MSU Management Center Troy
09/21/2006	Member Meeting	3:30 - 8:30PM	MSU Management Center Troy
09/27/2006	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
October			
10/12 - 10/13/2006	Fall Conference	1 day & 1/2 day	The Inn at St. John, 44045 Five Mile Rd.,
10/13/2006	Officers' Meeting	Following Fall Conference	The Inn at St. John, 44045 Five Mile Rd.,
10/20/2006	Newsletter		Submission Deadline for HealthCents
10/25/2006	Joint Meeting Financial Analysis Decision Support and Insurance & Reimbursement	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
10/25/2006	Core Exam Study Session - offered by Great Lakes Chapter		Midland Visiting Nurse Assocation, Conference Rm A-Midland, MI Five Mile Rd
10/26 - 10/27/2006	Core Exam Days		Midland Medical Center Orchard Training
November			
11/01/2006	Managed Care Committee Meeting		St John Corp Offices -27800 Dequindre Rd Room TBD
11/10/2006	MAHAP General Education Meeting		Holiday Inn - Mt. Pleasant
11/10/2006	Revenue Cycle	2PM	Beaumont Business Center, 500 Stephenson
11/22/2006	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
11/16/2006	Member Meeting	8 - Noon	Andiamo's -6676 Telegraph Rd. Bloomfield, MI 48301
11/16/2006	Board Meeting	Following meeting	Andiamo's 6676 Telegraph Rd. Bloomfield, MI 48301
December			
12/07/2006	Advisory Committee Meeting - Nominations	8:30AM	Wolinski & Company, 300 River Place, Suite 1400 Detroit, MI 48207
12/07/2006	I & R Committee Meeting	9 - 10:30AM	500 Stepehnson Hwy., Troy, 1st Floor. Park
12/15/2006	Newsletter		Submission Deadline for HealthCents
January			
01/12/2007	Revenue Cycle	2PM	Beaumont Business Center, 500 Stephenson
01/18/2007	I & R Committee Meeting	8:30 - 10:30AM	500 Stepehnson Hwy., Troy, 1st Floor. Park
01/19/2007	MAHAP-MPAA Joint Educational Meeting		Holiday Inn West - Lansing
01/23/2007	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
01/25/2007	Member Meeting		500 Stepehnson Hwy., Troy, 1st Floor. Park
01/25/2007	Board Meeting	Following meeting	500 Stepehnson Hwy., Troy, 1st Floor. Park

Eastern Michigan Chapter 2006 - 2007

Continued

Date	Committee / Topic	Time	Location
February			
02/15/2007	Ballots to be sent out		
02/15/2007	I & R Committee Meeting	8:30 - 10:30AM	500 Stepehnsn Hwy., Troy, 1st Floor. Park @ 530 Bldg.
02/16/2007	Newsletter		Submission Deadline for HealthCents
02/21/2007	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
March			
03/07/2007	Managed Care Committee Meeting		St John Corp Offices -27800 Dequindre Rd Room TBD
03/09/2007	Revenue Cycle	2PM	Beaumont Business Center, 500 Stephenson Hwy., Troy
03/21/2007	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
03/22/2007	I & R Committee Annual Update/Member	8:30 - 12:30AM	Holiday Inn - Livonia
April			
04/19/2007	I & R Committee Meeting	8:30 - 10:30AM	500 Stepehnsn Hwy., Troy, 1st Floor. Park @ 530 Bldg.
04/20/2007	Newsletter		Submission Deadline for HealthCents
4/22-4/24/2007	HFMA Leadership Training Conference		San Diego, CA
04/24/2007	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
04/26/2007	HFMA/MACPA Conference		Livonia
04/26/2007	Board Meeting and Installation of officers	Following meeting HFMA/MACPA Confer-	Livonia
TBD	Volunteer Appreciation Event		TBD
May			
05/02/2007	Managed Care Committee Meeting		St John Corp Offices -27800 Dequindre Rd Room TBD
05/11/2007	Revenue Cycle	2PM	Beaumont Business Center, 500 Stephenson Hwy., Troy
05/11/2007	MAHAP General Education Meeting		Holiday Inn - Mt. Pleasant
05/16/2007	Mini Leadership Training Conference		TBD
05/17/2007	I & R Committee Meeting	8:30 - 10:30AM	500 Stepehnsn Hwy., Troy, 1st Floor. Park @ 530 Bldg.
05/22/2007	Financial Analysis Decision Support	8:30 – 10:30 a.m.	St John Corp Offices -27800 Dequindre Rd Roon S-102
June			
06/15/2007	Newsletter		Submission Deadline for HealthCents
06/19/2007	Member Meeting		Providence Hospital -Fisher Auditorium Southfield
06/19/2007	Board Meeting	Following meeting	Providence Hospital -Fisher Auditorium Southfield
TBD	Annual Golf Outing		TBD - New Location
6/24 - 6/27/07	HFMA Annual National Institute		San Diego, CA

***Dates and locations are subject to change when necessary.

HFMA Eastern MI Chapter
Officers, Board and Committee Members
2006-2007

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HFMA Eastern MI Chapter
Officers, Board and Committee Members
2006-2007

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