

I hope everyone has enjoyed their summer and found time to do the many things that they had planned. I would like to take this opportunity to share some of the summer's activity and spotlight future events.

In May the Officers, board, and committee chairs participated in a mini-Leadership Training Conference to discuss what is new with National and to outline our chapter goals for the year. We have a very talented leadership team this year. I look forward to working with them and you this year. As always our primary objectives are to provide quality education to our members, foster professional development, continuously improve our quality, and maintain financial stability.

This year the chapter will continue to increase its use of electronic communications. This is the first electronic version of HealthCents which we hope will allow for more frequent and timely communications at a significant cost savings. Thanks to Maryanne Van Haitisma and Susan Stokes for their efforts. Let us know your comments and suggestions for improvement. In conjunction with the electronic newsletter, we hope to increase the effectiveness and usage of the chapter website and continue to use more e-mails to provide information on member meetings, special educational and social events, professional development, surveys and other items.

In June, the social committee hosted the EMC golf outing at the Greystone Golf Club. Thanks to Tammy Chinavare, the social committee, sponsors, and golfers for making it a successful event.

At the ANI in San Antonio, Texas, Connie Cape concluded her year as National Chairperson. It was certainly an honor for EMC to have Connie lead National HFMA through a great year. Plan on attending the September 20th Member Meeting to congratulate Connie and hear her share some of her experiences and accomplishments as National Chairperson.

As Connie was concluding her role in National leadership, EMC is fortunate to have another member take on a National leadership position. Congratulations to Michael Flasch for being elected to a three year term as a National Board Member.

Also at ANI, Dave Zilli celebrated the conclusion of his year as EMC President. Through Dave's leadership the chapter completed another successful year. The number of awards presented to the Chapter this year at ANI is a direct result of the dedication and hard work of our volunteers which make the EMC an outstanding chapter. Awards presented to the chapter included the Charles F. Mehler Gold Award for Excellence in Education, a Silver Award of Excellence for Certification and three Helen M. Yerger Special Recognition Awards. Congratulations to Dave and to all the EMC volunteers.

Join us at the first member meeting of the year on Thursday September 20, 2001 at the Ukrainian Center. KPMG is sponsoring the event which will include a presentation entitled "Looking Under the Crystal Ball: Our Future According to Medicare". In addition, we are celebrating the chapter's 50th anniversary and National's 55th anniversary. We are honored that Connie Cape will share some of her experiences as National Chairperson with us. Debbie Wiley-Crossen will also share her experiences with the National Exchange program this summer in London. It will be a good opportunity to get together with your colleagues, some of whom you may not have seen in awhile. I also encourage all new members to attend and meet the leadership team and learn more about HFMA. Representatives from some of the EMC committees will be there to provide information on their committee activities. This is an excellent way to explore the many opportunities for involvement in the chapter.

It is an honor to serve as your President and work with the countless number of EMC volunteers working to move the chapter forward. Thanks for all of your past and future work. Please contact me, any of the officers, or board members if you have suggestions, comments or want to become more involved.



2001 FALL REIMBURSEMENT SEMINAR AND COST REPORT WORKSHOP DATES ANNOUNCED

The Eastern Michigan Chapter announces its annual fall hospital reimbursement seminar and Medicare hospital cost report workshop. Both sessions will be held at the Radisson Hotel in Lansing. *Both sessions will highlight the latest changes resulting from the 1997 Balanced Budget Act and the Benefits Improvement and Protection Act (BIPA) of 2000.* The cost report workshop will incorporate the new worksheets for the outpatient prospective payment system (OPPS).

Wednesday October 10, 2001: Principles of Hospital Reimbursement. The theory and practice of hospital reimbursement and payments for the major health insurance programs with special emphasis on Medicare. Includes BBA, BIPA and compliance updates. Ideal for people new to reimbursement or those who wish to update their knowledge.

Thursday, October 11, 2001: Medicare Cost Report Workshop. Working through the latest revision of the Medicare Cost Report, HCFA 2552, for both a PPS and PPS-exempt hospital. These revisions show how the Outpatient Prospective Payment System (OPPS) is integrated into the cost report. We will also discuss the inter-relationship between the cost report and compliance activities.

The discussion leaders for both sessions will be Mary Ann Beyer and Ron Horwitz. No prior experience is required for either session, although individuals new to the reimbursement area are strongly encouraged to attend the Principles seminar first.

Information and registration material for both sessions will be sent to HFMA members in late September. For more information, call the Michigan Association of CPAs at (248) 267-3700 or send Email to: horwitz@oakland.edu.

Member Meeting
Announcement
The Member Meeting
Committee & KPMG
Present

"Looking under the
Crystal Ball: Our
Future According to
Medicare"

Thursday,
September 20th, 2001

Ukrainian Cultural Center
26601 Ryan Road
Warren, MI 48091
Phone# (810) 757-8130



Is there help in evaluating and selecting healthcare information systems?

When faced with having to replace an existing healthcare computer system or select a completely new system, is there anywhere to go for help? There are always a myriad of questions to answer and among these might be questions like "What vendors and systems are available?" and "How are these vendors and systems performing for their clients?"

Given the cost of healthcare information systems and the scarce financial resources with which most of us have to work, the evaluation and selection of the best system at the best price is no easy task.

While searching to replace a non Y2K compliant system a few years ago, I ran across a company that specializes in evaluating healthcare computing systems. That company is KLAS, founded in 1996. According to their literature, they are "the only research and consulting firm specializing in monitoring and reporting the performance of healthcare information technology vendors". According to KLAS their "database represents the opinions of healthcare executives, managers and clinicians from over 3000 healthcare facilities on 180+ vendors and 300+ different products.

A check of their web site at www.healthcomputing.com will give you a quick idea of some of their services and products. They offer several types and levels of products and services ranging in price from free to approximately \$3,200 per year. The data used for their evaluations is collected from questionnaires filled out by clients using healthcare information systems and in-depth interviews with IT executives and department directors.

The next time you are faced with having to investigate a healthcare information system you may want to check out KLAS at www.healthcomputing.com or call 800.889.2796.

Article written by Robert A. Seger, Director of Decision Support Systems, St. John Health System.

PLACEMENT COMMITTEE

The Placement Committee continues to serve HFMA members with information on available positions in the healthcare finance field. This is a free service for the benefit of HFMA members. In order for us to be of value though, we need to know of open positions in your institutions and the appropriate contact person.

If you are looking for a new position, it might be helpful to let us know that also. Your interest will be kept completely confidential. We will share with you the known open positions and, as new opportunities become known, we will e-mail you; that means you will not have to wait for the next newsletter for updates and you will have notice before the membership at large. Both can be beneficial in uncertain or uncomfortable career times.

Currently, employers are actively recruiting for these positions:

- 1) Reimbursement Analyst
This position is with an automaker. They are seeking a person with a strong understanding of the healthcare delivery system, healthcare databases, and claims processing/provider reimbursement methods. Position will be located downtown Detroit.
- 2) Consultant
This position is with the consulting arm of a major health information systems and services provider. This position will manage complete contract management engagements and recovery engagements for customers and assist with sales and marketing. Candidate should have extensive knowledge of the INVISION and/or UNITY patient accounting systems. Up to 75% travel required.
- 3) Consultant (second position, same company)
This position is with the consulting arm of a major health information systems and services provider. This position will assist with coordination and management of the installation of the company's contract management system. Candidate should have a background in systems implementation and extensive knowledge of the INVISION and/or UNITY patient accounting systems. Up to 75% travel required.
- 4) CFO, Vice President
This position is with a 268-bed sole community provider hospital in New Mexico. The position description for this is 12 pages long. We will fax this to interested candidates. Please include you fax number in your e-mail.
- 5) Senior Accountant
This position is with a small hospital in a rural community in south central Michigan. The responsibilities include normal general ledger type duties and fixed asset accounting. Position reports directly to the Director of Finance.
- 6) Business Office Manager
This position is for a hospital in south central Michigan. Experienced person wanted to lead staff of 15. Minimum of three years experience in receivables management.

For information and contact persons for any of the above, or to inform us of open positions, please contact Bob Lauer at LauerR@trinity-health.org or 248-858-6156.



PLACEMENT COMMITTEE---SUPPLEMENTAL

This employer is very aggressively seeking to fill a senior administrative position. It wishes to do so within a relatively short time frame for so senior a position and, as such, has specifically requested for its identity and contact person to be stated.

Vice President of Finance

St. John Macomb Hospital and St. John Oakland Hospital are seeking a VP-Finance. This position will oversee financial operations at both hospitals. Areas of responsibility include: Accounting, Budget, Financial Reporting, Patient Accounting, Reimbursement, and the revenue cycle functions.

Please contact directly: Carol Duffy, Business Development Specialist at 810-582-6117 (fax 810-582-7024) or e-mail, Carol.Duffy@stjohn.org.

To: HFMA Eastern Michigan Chapter Officers, Directors and Members

From: David G. Zilli, President

Date: June 12, 2001

Re: 2000-2001 Chapter Year Annual Report

This annual report will summarize this past year's goals and progress made in chapter education, growth, projects, member activities, member services, successes, failures and finally, financial status. It has been a year marked by many accomplishments, with many countless hours of volunteerism, both at the committee level and board level. It has been a great honor and privilege to serve the Eastern Michigan Chapter this year and I feel that there is ample leadership behind me to continue the progress that has been defined in the strategic plan.

Beginning with the prior administration led by Joe Scallen in 1999-2000, Joe's theme was "*Back to the Basics*". This concept continued through the 2000-2001 year as well. Connie Cape, as the new chairperson of National HFMA, began with a theme of "*Imagine the Possibilities*", and has put to the test the possibilities for all us in the healthcare industry. The emphasis in Connie's speech focused on three areas that deserved attention this year, as well as attention in our local strategic plan: Service to members, mentoring and networking. Using these three areas as the backbone and base of our organization this year, the board and committee members established deliverables using those key ingredients for the progress of this fiscal year. There were still significant challenges for the year – getting people interested in leadership positions, the continued reduced attendance at educational and member meetings, membership growth and retention, balancing educational needs, and keeping past leaders involved. These all posed some sizeable barriers that had to be paved for our Chapter. The deliverables which were established for 2001 included:

- Coordination of educational seminars/member meetings
- Improvement of operating financial results
- Improvement in member meeting attendance
- Succession planning for the board and directors
- Branch out to senior leaders in organizations and continuation of mentoring and building new members of the ranks.

Given the many challenges in the healthcare industry today, especially on the financial forefront in Eastern Michigan, the focus was to review our vision and mission statement. Our vision statement directed us to provide leadership and influence change through high-quality education, collaboration with other organizations, and seek information in many different alternatives; i.e., the Internet. Our mission statement looked to foster professionalism and leadership while proactively providing high-quality education, networking and excellence in member services.

I am happy to report that through the hard work of the board, committee chairs and members alike, this year has been another successful year for our Chapter. It goes without saying that by being involved, supporting a cause and rising to the occasion, anything is possible. We challenged - and the members met the challenge. To get involved, for not only their personal but professional growth, the many little acts that each member contributes – as little as they may seem at the time – provides a solid, unified front for the totality of the membership.

I am grateful for the support over this past year, and look forward to the many expectations of the future.

The following reflects the services that have been provided by the Eastern Michigan Chapter:

Eastern Michigan Chapter/Services to Members

The membership of 680 took advantage of 17 educational events this year, representing 100 programming hours, 13,875 registrant hours, and an average of 18.4 registrant hours per member. Our Chapter will receive the Charles F. Mehler Gold Award of Excellence in education, which recognizes chapters that have achieved outstanding performance in educational programming. Although the number of programs decreased this year, the emphasis was more on quality than quantity.

It is important to note that almost all educational events reflected the membership needs as stated in previous membership surveys. Of the 100 hours of programming, 16 of the 17 program content categories were achieved.

The Eastern Michigan Chapter experienced a new concept relative to member meetings. The event was held at a movie theatre, which took on a movie theme as part of the APC educational session. Popcorn and pop were served during intermission. This event catapulted almost 170 people to attend! Special thanks to Sue Carter and Marge Korczyk for putting on this innovative member meeting.

The Eastern Michigan Chapter provided significant education as well to non-HFMA members. The joint programming with such organizations as the Michigan Association of CPAs, the Michigan Health and Hospital Association, the Michigan Patient Accounting Association, and the Association of Hospital Internal Auditors... the ratio of non-members to members relative to total registrant hours was approximately 47%, which was a *significant* increase from prior year.

The Eastern Michigan Chapter also worked in collaboration with the Great Lakes and Western Michigan Chapters to sponsor the 47th annual fall conference in Ypsilanti, and the spring conference in Traverse City. Thanks to Bob Dery, Kelly Oliver, all of the HFMA retirees who lended a hand in registration, as well as the rest of the crew who planned and delivered a great 47th Annual Conference.

All of the progress accomplished in the area of educational programming can be attributed to the collaborative efforts of the Member Meeting Committee who successfully re-engineered the meeting format. This initiative increased both member meeting attendance and overall satisfaction as measured through the EMC annual membership survey and member meeting survey results. The efforts of Mary Whitbread and her committee members led to this great success this year. A retiree luncheon was held for all past members. This event brought out approximately 19 retired members, which enabled them to find out what was happening in the Eastern Michigan Chapter and the national chapter level. This event fostered continued participation in the Chapter from the retirees who felt they had a voice in the happenings of HFMA and in particular, our Chapter.

The Eastern Michigan Chapter recorded an 8.49% increase in certified members this year. The six newly certified members have brought the EMC total to 94 and has equaled our goal of at least five new certified per year. The Eastern Michigan Chapter will receive a Silver Award of Excellence for certification this year.

The Eastern Michigan Chapter member participation and dedication remains high, and are proudly recognized through the following awards for the HFMA EMC members:

Follmer Bronze Award – 18 Recipients

Reeves Silver Award – 8 Recipients

Muncie Gold Award – 1 Recipient

Founders Metal of Honor – 4 Recipients

The Ernie C. Laetz Award – B. Dery

The Thomas F. McNulty Award – Deborah Sieradzki

The Lawrence C. Redoutey Award – Kenneth Lippan

Outstanding Committee Chairperson – Linda Height

New Member of the Year – Susan Stokes

Special thanks to Bill Lubaway and Sherri Novak for providing the guidance, as well as the hard work, in order to arrange and complete the awards for this year.

Unfortunately this year, the continued member retention decreased again in 2001 by 9%. The May count was 754 versus a 688 count on April 30, 2001. This amounts to a 66-member reduction. You may recall that the previous drop was 240 in 1999-2000. So, even though there was a decline, it was not as significant as the prior year. It is noted that the Eastern Michigan Chapter is not unique relative to these declines, which is mostly due to employer cost pressures, personal issues, work involvement, and competition from other societies. The issue of member retention continues to be an uphill battle in the Eastern Michigan Chapter. We will continue to look at new ways of getting members involved, increasing membership retention by asking the members of organizations to be our recruiters in order to keep membership activity alive. These efforts continue and will be part of next year's planning as part of our ongoing efforts for growth and retention.

The Eastern Michigan Chapter will also receive several recognition awards. The awards that will be received are three Helen M. Yerger Special Recognition Awards in the following categories:

Innovation - New Member Welcome Package – Submitted by Susan Stokes and Jeff Ewald.
Member Communication – New Communication Format Via Internet – Submitted by Ken Marcus.
Member Education Service – Multi-Chapter Award for the fall conference – Submitted by Bob Dery.
These awards recognize outstanding chapter performance. Congratulations to all of these winners!

The operating results of the Eastern Michigan Chapter financial status for this year, preliminarily, shows a loss of \$10,000. The largest impact proved to be the expense of our newsletter preparation, amounting to approximately \$7,000. Secondly, the membership directory ran just under \$3,000. It appears, however, that our equity position remains strong with \$114,000 cash in the bank. The 2000 financial statements were audited by Plante Moran and an unqualified opinion was received. Many thanks to Plante Moran and Bob Dery for his leadership role.

The Eastern Michigan Chapter provided our members with four newsletters throughout the year. As a major communication vehicle, not only were mailings made, but also Internet access was achieved. Calendar of events, professional development and placement, articles on current topics, educational topics, as well as other committee membership meetings were published not only vis-a-vis the newsletter, but also through the Internet. The newsletter, Health Cents, is published through the efforts of many, although singularly accomplished by Mary Anne Van Haitzma. We applaud her efforts in continuing to give us such a high-quality product.

The membership service plan was published and delivered to the membership and National HFMA in accordance with the prescribed calendar. Additional advances with the printer relative to electronic transmission of materials were accomplished, as well as the introduction of a monthly activity calendar and a separate section to recognize our retired members. Our advertising sponsors helped us to offset our publishing expenses. Much thanks and appreciation to Linda Height for her tireless effort. Of course, we could not have done it without her.

The Eastern Michigan Chapter website utilization continues to expand, as requested by members. Members had the ability to register for all member meetings, as well as the National ANI. Contact listings of officers, directors, and committee chairs were also added. A monthly calendar was also incorporated into the website. This gave the opportunity to schedule educational seminars well in advance of one's own calendar needs. Special thanks to Susan Stokes for her creativity and ongoing development of this communication media. This is definitely a future tool that will continue to measure the progress of the Eastern Michigan Chapter, as well as probably the ultimate way to communicate to our members.

Many activities were planned to recognize the induction of Connie Cape as the National HFMA Chairperson. All three Michigan chapters, as well as some special unnamed helpers, contributed economic support, memorable reflection and time to make the ANI a very special event for one of our own – Connie. We applaud her efforts! Connie made special appearances to several member meetings which really helped spur the National exposure of one of our own Chapter.

The Chapter's National exposure continues to be further enhanced by EMC members appointed to the National Advisory Council, the Managed Care Advisory Council, Principle and Practices Board, and the Chapter Liaison Representative and National Board.

The strategic planning activities held during the year were chaired by Mike Tomkovich. Mike updated the strategic plan that had been established during the previous year. The culmination of the strategic plan reflects member's needs as observed in the membership survey. The key ingredients are education, mentoring, networking and retention.

The Eastern Michigan Officers and Board of Directors evaluated and approved the combining of the Secretary/Treasurer position which took effect this year. This action was taken in order to shorten the overall time commitment required of the individuals interested in leadership positions. It was well noted that seven board member positions were filled with a whole cadre of people waiting in the wings to take on new responsibilities for the board. Therefore, the retention, the activity and the interest continues to be viewed in very high regard for the Eastern Michigan Chapter.

In summary, I feel that the Eastern Michigan Chapter performed admirably this past fiscal year. Challenges of the strategic plan, the retention of members, the coordination of educational events all were successful, as is exhibited by awards given to the Eastern Michigan Chapter. I salute the Board members, the committee chairs and new members that have participated and gave of your time and effort to make this one of the more successful years for the Chapter. Your continued support and dedication will only be continued to heighten and broaden the Eastern Michigan Chapter's success in the upcoming years.

Thank you for the opportunity to lead and serve the organization...it has been an extreme honor.

In *Monmouth Medical Center v. Thompson* The District of Columbia Court of Appeals Rules That Reopening For DSH Payment Was Mandatory Under HCFA Ruling 97-2

Kenneth R. Marcus, Esq.

The Medicare disproportionate share adjustment (“DSH Adjustment”) has received a good deal of attention in recent years, and many hospitals have engaged legal counsel and reimbursement consultants to assure that proper payment is received. Another round of activity may be in store in light of the July 27, 2001 decision of the United States Court of Appeals for the District of Columbia in *Monmouth Medical Center v. Thompson* (Case No. 00-5109). *Monmouth Medical Center* expanded the scope of Health Care Financing Administration Ruling 97-2, and potentially enables hospitals to recover Medicare DSH Adjustment payments not previously available.

Medicare payment is adjusted to reflect that a hospital serves a disproportionate share of low income persons, referred to in Medicare parlance as a “DSH Adjustment.” See 42 U.S.C. § 1395ww(d)(5)(F), 42 C.F.R. § 412.106. This adjustment is based in part on the number of patients eligible for Medicaid. Although a patient is covered by Medicaid, another insurer (e.g., workers’ compensation or a spouse’s coverage) might be primarily responsible for payment for a hospital admission. In that event, the Medicaid program might not be required to make a payment for a hospital admission.

Initially, the Centers for Medicare and Medicaid Services (“CMS;” formerly HCFA) required that only those Medicaid patients for whom in fact the Medicaid program *made payment* should be counted for purpose of the DSH Adjustment. Subsequently, however, the Secretary dramatically changed the methodology for computing the DSH Adjustment, as promulgated in HCFA Ruling 97-2 on February 27, 1997. (See Medicare and Medicaid Guide (CCH) ¶ 45,105) In HCFA Ruling 97-2, CMS announced a change in the methodology to include *all* Medicaid eligible patients, without regard to whether Medicaid in fact made payment for a hospital admission. As stated in HCFA Ruling 97-2:

Although HCFA believes that its longstanding interpretation of the statutory language was a permissible reading of the statutory language, *HCFA recognizes that, as a result of the adverse court rulings, this interpretation is contrary to the applicable law in four judicial circuits.* (Emphasis supplied)

This acquiescence reflected the decisions of four United States Courts of Appeal. See *Jewish Hospital, Inc. v. Dept. of Health and Human Services*, 791 F.3d 270 (6th Cir. 1994); *Legacy Emanuel Hospital and Health Center v. Shalala*, 97 F.3d 1261 (9th Cir. 1996); *Deaconess Health Services Corporation v. Dept. Of Health and Human Services*, 83 F.3d 1041 (8th Cir. 1996); *Cabell Huntington Hospital, Inc. v. Dept. Of Health and Human Services*, 101 F.3d 984 (4th Cir. 1996).

HCFA Ruling 97-2, however, limited application of this change in methodology:

For hospital cost reports which have been settled prior to the effective date of this ruling, *but for which the hospital has a jurisdictionally proper appeal pending on this issue pursuant* to either 42 CFR 405.1811 or 42 CFR 405.1835, these days may be included for purposes of resolving the appeal. (Emphasis supplied.)

Thus, if a hospital did not as of February 27, 1997 have an appeal pending before the PRRB regarding the specific issue of the proper counting of Medicaid eligible days for purposes of the DSH Adjustment, that hospital was not entitled to relief.

In *Monmouth Medical Center*, the provider successfully challenged this limitation. The provider had not filed an appeal, but it had requested a reopening which was denied. Note that the United States Supreme Court previously held that the decision whether to grant a provider’s request for a reopening under **42 C.F.R. § 405.1885(a)** was within the sole discretion of the intermediary, and that the decision of the intermediary was not subject to review by the PRRB or the courts. *Your Home Visiting Nurse Services v. Shalala*, 525 U.S. 449 (1999). In ruling in favor of the provider, however, the Court in *Monmouth Medical Center* relied on **42 C.F.R. § 405.1885 (b)**, which provides as follows:

(b) A determination or a hearing decision rendered by the intermediary **shall be reopened** and revised by the intermediary if, within the aforementioned 3-year period, the Health Care Financing Administration notifies the intermediary that such determination or decision **is inconsistent with the applicable law, regulations, or general instructions issued by the Health Care Financing Administration** in accordance with the Secretary’s agreement with the intermediary. (Emphasis added)

Thus, in ruling in favor of the provider, the Court *Monmouth Medical Center* held that the Medicare reopening regulation, 42 C.F.R. § 405.1885(b), **“imposed a clear duty on intermediaries to reopen DSH payment determinations for hospitals. The portion of HCFAR 97-2 that conflicts with that duty is simply a nullity.”** Moreover, the Court stated that “we think it insignificant that, because of the Secretary’s own three year limitation, reopening would not be available if sought today. Although mandamus is classified as a legal remedy, its issuance is largely controlled by equitable principles.” *Id.* Thus, the Court ordered the Secretary to reopen the provider’s cost report to determine if the provider qualified for the DSH Adjustment under HCFA Ruling 97-2.

The Secretary of DHHS has the opportunity to request a rehearing en banc (*i.e.*, before the entirety of the judges on the District of Columbia Court of Appeals rather than the three judge panel) and/or to seek Supreme Court review of *Monmouth Medical Center*. Because it is possible that *Monmouth Medical Center* may become final and subject to no further appeal, a hospital would be well advised to review whether any cost reporting periods were subject to reopening but not pending on appeal before the PRRB regarding the DSH Adjustment issue as of February 27, 1997. Under *Monmouth Medical Center*, it might eventually become possible to obtain relief for such cost reporting periods. Of course, the hospital must be able to support its claim for the DSH Adjustment.

**HFMA Eastern Michigan Chapter Committees
FY 2001-2002**

HFMA Officers FY 2001-2002

Michael Tomkovich, President Phone# (248) 489-6058 e-mail tomkovim@trinity-health.org
Diane Justewicz – Vice-President Phone # (810) 753-0307 e-mail Diane.Justewicz@stjohn.org
Sue Carter – Treasurer Phone# (248) 849-2738 e-mail scarter1@providence-hospital.org
David Zilli – Past President Phone # (810) 343-1503 e-mail david_zilli@bshsi.com

Committee	Chairperson (s)	Phone#	E-Mail Addresses
Awards/Founders Merit	Bill Lubaway		bill_lubaway@voyager.net
Awards/Founders Merit	Barbara Kootsillas	(248) 489-6706	KootsilB@trinity-health.org
Benchmarking/Decision Support	Sara McGlynn	(248) 551-9376	smcglynn@smtpgw.beaumont.edu
Certification/Financial Mgt. Course	Steve Fehlinger	(616) 777-6125	abacus@tir.com
Compliance/HealthLaw	Dave Franklin	(810) 498-4950	david_franklin@bshsi.com
Compliance/Health Law	Greg Drutchas	(313) 965-7930	drutg1@kitch.com
Chapter Audit	David Nathan, E&Y	(313) 596-7100	david.nathan@ey.com
Education Council	Susan Stokes	(810) 786-9532	susan-stokes@worldnet.att.net
Elections	David Zilli	(313) 343-1503	david_zilli@bshsi.com
Fall Conference	Robert Dery	(248) 223-3223	deryb@plante-moran.com
Historian/Retired members			
Davis Mgt. System/Information Systems	Susan Stokes	(810) 786-9532	susan-stokes@worldnet.att.net
Insurance & Reimbursement	Sue Carter	(248) 849-2738	scarter1@providence-hospital.org
Insurance & Reimbursement	Marge Korczyk	(313) 396-3559	MKORCZYK@DTTUS.COM
Internal Audit	Pete Stewart	(248) 637-5374	stewapet@selectcare.com
MACPA/HFMA			
Managed Care	Keith Carter	(313) 225-0896	kcarter@bcbsm.com
Managed Care			
Member Meetings	Sheila Pierson	(248) 424-5824	spierson@providence-hospital.org
Membership/Member Involvement &	Tony Gaglio	(313) 882-7100	gags500@yahoo.com
New Member Orientation	Marina Houghton	(313) 882-7100	mariahoughton@wolinski.com
Membership Service Plan	Linda Height	(313) 640-2408	linda_height@bshsi.com
Membership Survey	Diane Justewicz	(810) 753-0307	diane_justewicz@stjohn.org
Newsletter	Maryanne Van Haitisma	(248) 549-2703	dmvanh@home.com
Nominations	Joseph T. Scallen, Jr.	(313) 578-2050	jscallen@dmc.org
Patient Accounting	Cathy Brunkey	(248) 858-6177	brunkeyc@trinity-health.org
Patient Accounting			
Physician Practice	Jeff Ewald	(810) 753-0323	Jeffrey.Ewald@stjohn.org
Placement/Professional Development	Bob Lauer	(248) 858-6156	lauer@trinity-health.org
ProAction	Mary Ann Bayer	(248) 661-2460	
Social Activities	Tammy Chinavare	(248) 305-7857	chinavat@trinity-health.org

Newsletter Submission Dates :

November 2001 Newsletter – Friday October 19, 2001
 January 2002 Newsletter – Friday December 14, 2001
 March/April 2002 Newsletter – Friday March 22, 2002

Maryanne VanHaitisma, Editor:
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Calendar of Events – HFMA

2001-2002 HFMA Managed Care Committee Meeting Schedule is as follows:

Oct. 23, 2001, February 26, 2002, April 30, 2002 & June 25, 2002

Monthly meetings are held from 08:30 am until 10:30 am at the Riverside Building
25925 Telegraph Road
Suite 210
Southfield, Michigan 48034
The conference room is located in the BCN building on Telegraph Road between 10 Mile and 11 Mile Roads.

The chair is Keith Carter. His number is 313-225-0896. His e-mail is KCarter@bcbsm.com.

2001 Fall Conference

October 18th & 19th

Ypsilanti Marriott

Contact Kelli Oliver (313) 937-3764

A brochure will be mailed.

Physician Practice Committee Members Needed:

The committee's purpose involves educating one another on current issues surrounding physician practices. These topics include but are not limited to Stark, practice operations and billing issues. Those in finance, billing, and practice administration are encouraged to join.

The meeting schedule is as follows:

October 25, 2001, November 22, 2001, December 20, 2001 (due to holidays), January 24, 2002, February 28, 2002, March 28, 2002, April 25, 2002, May 23, 2002, June 27, 2001

Monthly meetings are held from 9 - 10:30AM at **St. John Health System Corporate Services Building- South 28000 Dequindre Warren, MI 48092**

If you are interested, please contact Jeff Ewald at 810-753-0323 or jeffrey.ewald@stjohn.org.

2001-2002 HFMA Insurance and Reimbursement Committee Meeting Schedule is as follows:

August 23, 2001, September 27, 2001, January 24, 2002, February 28, 2002, April 25, 2002, May 23, 2002, and June 27, 2002

There will be no October meeting due to the HFMA Fall Conference. The Nuts 'n' Bolts Seminar will be on November 16, 2001. There will be no December meeting due to the holiday season. The Annual Reimbursement Update will be held in March, 2002. The exact date has not been scheduled, yet.

Monthly meetings are held from 08:30 am until 10:30 am at the Riverside Building
25925 Telegraph Road
Suite 210
Southfield, Michigan 48034
The conference room is located in the BCN building on Telegraph Road between 10 Mile and 11 Mile Roads.

HFMA 11th ANNUAL CONFERENCE ON MANAGED CARE “Change: The New Constant” September 23rd through 25th, 2001, at the Hyatt Regency Long Beach, California

It's time to register for the 11th Annual Conference on Managed Care will take place on September 23rd through 25th at the Hyatt Regency Long Beach. The early registration deadline is September 1st, and the hotel room rate is being held until August 31st.

The 2001 Conference, which continues the successful merger of the Southern California, Northern California and National HFMA Managed Care Conferences into one annual program, is hosted this year by the Southern California Chapter of HFMA.

Brochures are available from HFMA National at member services (800) 252-4362 or on the listed web site below.

Other leading experts in the industry will join these speakers. Please visit the conference website for more information and to register at www.hfma-mgdcare.org. Remember to save the dates, September 23-25, 2001. Hotel reservations can be made at 1-800-233-1234 or 562-491-1234. We hope to see you at this year's conference at the Hyatt Regency in Long Beach, California.

Midwest Regional Symposium: 2001 - A Healthcare Odyssey - a two-day HFMA symposium for healthcare professionals in Chicago in early October.

The two-day symposium, to be held Oct. 4-5, 2001, at the Radisson Hotel O'Hare in Rosemont, Illinois, will offer a full range of educational programming and networking opportunities designed to meet the current and future needs of healthcare professionals.

2001 - A Healthcare Odyssey will feature a roster of nationally known presenters, headed by keynote speaker Jeffrey Bauer, Ph.D. Dr. Bauer is one of America's foremost healthcare futurists and a recognized authority on the delivery and economics of the healthcare system. Dr. Bauer's keynote address, entitled "The Future of Healthcare," will highlight the symposium's opening day on Oct. 4. He will also conduct a separate session entitled "Revisionist View of Healthcare Payments."

The symposium will be the first-ever regional educational conference conducted by members of the five HFMA chapters in HFMA Region VII - First Illinois, McMahon-Illini, Southern Illinois, Indiana Pressler Memorial and Wisconsin chapters.

For more information about 2001 - A Healthcare Odyssey, contact Jim Miller of the Indiana Pressler Memorial Chapter of HFMA at (317) 630-6714 or millerji@wishard.edu.